

FCG VALUATION CASE E-FLASH

Authored by John Walker and Chris D. Treharne, ASA, MCBA, BVAL of Gibraltar Business Appraisals, Inc. a member firm of FCG Issue 13:1

Estate of Saul Schneider, Appellant, v. Victor M. Finmann, et al., Respondents, et al., Defendant New York Court of Appeals, No. 104, June 17, 2010

In a unanimous ruling, the New York Court of Appeals (the state's highest court) determined that an estate can bring a legal malpractice suit against an attorney for damages associated with negligent representation which resulted in a larger estate tax liability.

TAKEAWAY

Privity: n. contact, connection or mutual interest between parties. The term is particularly important in the law of contracts, which requires that there be "privity" if one party to a contract can enforce the contract by a lawsuit against the other party. Thus, a tenant of a buyer of real property cannot sue the former owner (seller) of the property for failure to make repairs guaranteed by the land sales contract between seller and buyer since the tenant was not "in privity" with the seller.¹

THE FACTS

Decedent purchased a \$1 million life insurance policy in 2000. Over the course of several years, he transferred the policy to an entity of which he was the primary owner and then to another entity of which he was primary owner. In 2005, he transferred the policy back to himself. When he died in October of 2006, the proceeds from the life insurance policy were included in his gross taxable estate.

Decedent's estate asserted that decedent's attorney failed to properly advise decedent of estate tax implications of transferring the policy back to himself. Two lower courts held for the attorney and against the estate based on the estate's lack of privity.

CONCLUSION

The Court of Appeals determined "that privity, or a relationship sufficiently approaching privity, exists between the personal representative of an estate and the estate planning attorney." The Court was clear, however, that privity extends only to the personal representative and not to beneficiaries or other third parties. Further, "relaxing privity to permit third-parties to commence professional negligence actions against estate planning attorneys would produce undesirable results – uncertainty and limitless liability."

PERKINS VALUATION GROUP:

Perkins' dedicated business valuation practice group can help both companies and individuals with their valuation needs. Our team can perform an objective analysis to determine the fair market value of your business and advise you on the next steps. Our team has performed valuations for closely-held companies, trust and partnership interests, restricted securities and other intangibles for the purposes of estate and gift planning, ESOP and Phantom Stock issues, merger and acquisition studies, divorce, buy-sell agreements and business succession planning. In addition, we can offer expert witness and litigation support.

ABOUT FINANCIAL CONSULTING GROUP:

Perkins & Co has chosen to join <u>Financial Consultants Group</u> (FCG), one of the largest valuation organizations in the country. This membership helps us stay current on valuation best practices and industry issues and give us a forum of other professionals for discussions, consultations, and second opinions. It also provides us with additional training opportunities and resources, including access to the nation's top experts in valuation and litigation support.



http://dictionary.law.com/Default.aspx?selected=1617