Tax Impacts Bulletin

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Tax Reform & Section 199A: What The Qualified Business Income Deduction Means To Business

Tax reform legislation included many provisions of interest including the Section 199A deduction applicable to pass-through entities and their owners for tax years beginning after December 31, 2017, the purpose of which is to reduce an owner's maximum effective federal tax rate on qualified business income from 37% to 29.6%.

WHAT IS SECTION 199A DEDUCTION?

Section 199A generally provides taxpayers other than a C corporation with a deduction equal to the lesser of:

- 1. The combined qualified business income amount of the taxpayer, or
- 2. An amount equal to 20 percent of the excess, if any, of the taxable income of the taxpayer for the taxable year over the net capital gain of the taxpayer for such taxable year

The combined qualified business income amount is generally equal to the sum of (A) 20 percent of the taxpayer's qualified business income (QBI) with respect to each qualified trade or business plus (B) 20 percent of the aggregate amount of the qualified REIT dividends and qualified publicly traded partnership income of the taxpayer for the taxable year.

QBI with respect to each qualified trade or business is generally defined to mean any item of domestic income, gain, loss, and deduction attributable to a qualified trade or business. A qualified trade or business is further defined to include any trade or business except for a specified service trade or business (SSTB).

WHO DOES SECTION 199A IMPACT?

Virtually all pass-through entities (those taxed as partnerships, S corporations, or sole proprietorships) generating positive taxable income are likely to be subject to the rules under Section 199A. Even a "services" business may still be subject to the reporting requirements described in the proposed regulations.

Certain taxpayers may be subject to a limitation based on the amount of W-2 wages or qualified property attributable to the QBI generated from each qualified trade or business. Taxpayers with taxable income exceeding certain thresholds may also be subject to an exclusion for QBI generated from an SSTB.

This bulletin is a summary and is not intended as tax or legal advice. You should consult with your tax advisor to obtain specific advice with respect to your fact pattern. Based on the most recent "best practice" standards for tax advisors issued by the Treasury Department, commonly referred to as Circular 230, we wish to advise you that this bulletin has not been prepared to be used, and cannot be used, to provide assurance that penalties which may be assessed by the IRS or other taxing authority (including specifically section 6662 understatement penalties) will not be upheld.

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WHAT QUESTIONS SHOULD COMPANIES CONSIDER AS IT RELATES TO SECTION 199A?

The following questions can help identify the need for our assistance:

- Does the company operate an SSTB where at least one owner has taxable income below the phase-in limitation of \$415,000 for joint filers or \$207,500 for all other filers so as to be eligible for the QBI deduction?
- Does the company operate more than one trade or business?
- Does the company operate an SSTB and also generate revenues from non-specified service activities?
- Does the company maintain detailed partner Section 704(b) and tax basis capital accounts?
- Does the company use a professional employer organization or otherwise maintain centralized payroll covering employees in different entities or business activities?
- What states does the company operate in? (Not all states conform to the 199A Deduction Oregon
 has specifically disconnected from it, and California along with various other states have not adopted
 it.)

WHAT ARE THE POTENTIAL SECTION 199A SERVICES NEEDED?

Key areas of consideration and expected analysis recommended include:

- Comprehensive QBI Deduction Analysis
- Specified Service Trade or Business Analysis
- Choice of Entity Analysis
- Partner Capital Account Maintenance Service
- Cost Segregation/Depreciation Analysis

HOW CAN WE HELP?

Calculating the QBI Deduction and applying the limitations and exclusions has been virtually impossible without additional guidance. Recently proposed regulations provide much-needed guidance allowing taxpayers to accurately calculate the QBI Deduction. Based on the rules contained within the proposed regulations, calculation and proper reporting of the QBI Deduction is going to require a significant investment of time and effort to ensure accuracy.

Perkins is positioned to assist you in maximizing the availability of the QBI Deduction to reduce your federal effective tax rate from 37 percent to 29.6 percent, all while ensuring compliance with potentially burdensome regulations.

Please feel free to reach out to your Perkins advisor or any member of our tax team to help analyze the impact the 199A deduction will have in your particular situation.

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